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VIETNAM

Asia Video Content Dynamics 2023

VIETNAM – SUMMARY



VIETNAM – INDUSTRY OUTLOOK

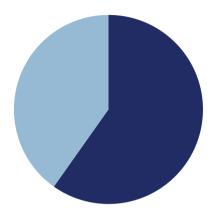


VIETNAM – TELEVISION: SIZE AND STRUCTURE



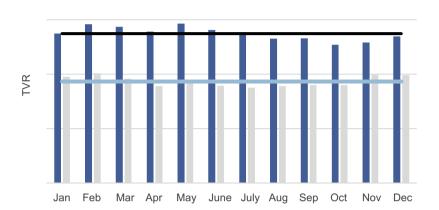
VIETNAM – TELEVISION: SIZE AND STRUCTURE

TV Audience Share by Platform (CY2022)



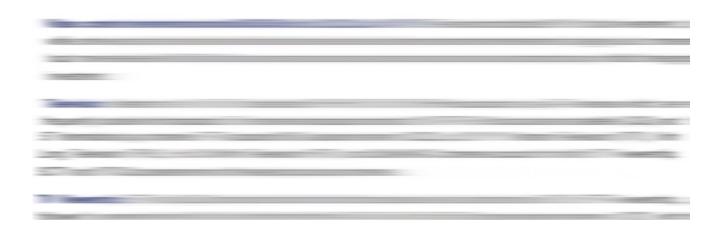
Source: Kantar Media Vietnam

Monthly TVR (CY2022)

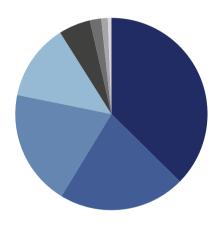


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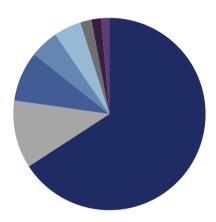
VIETNAM – TELEVISION: GENRES



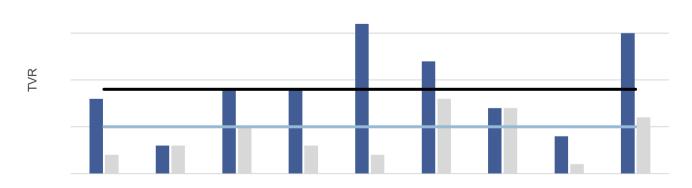
Audience Share by Genre – FTA (CY2022)



Audience Share by Genre - Pay-TV (CY2022)



TVR by Genre (CY2022)

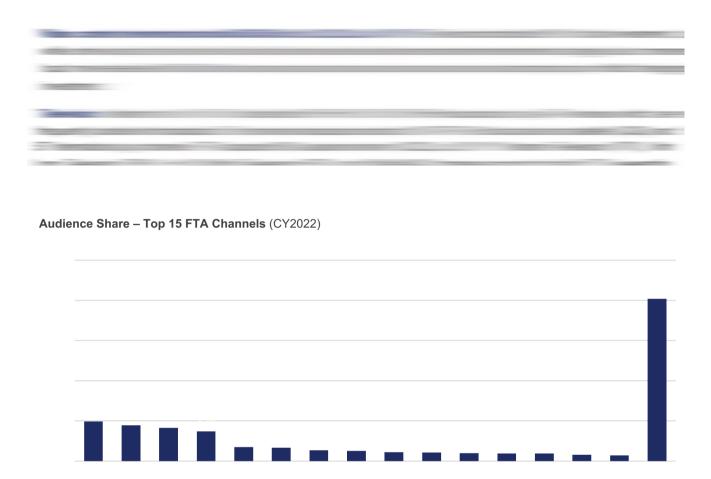


Source: Kantar Media Vietnam

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VIETNAM – TELEVISION: CHANNEL SHARES



Source: Kantar Media Vietnam

VIETNAM – TELEVISION: TOP 2022 TITLES (FTA)

Rank	Title	Genre	Channel	TVR	Audience Share
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
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20					
21					
22					
23					
24					
25					

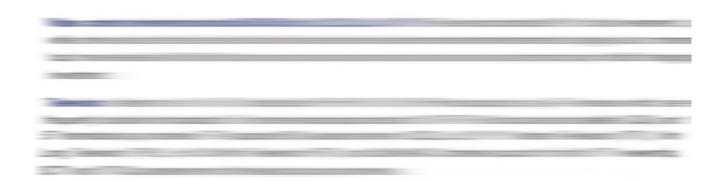
Source: Kantar Media Vietnam

VIETNAM – TELEVISION: TOP 2022 TITLES (PAY-TV)

Rank	Title	Genre	Channel	TVR	Audience Share
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11	_				
12					
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25					

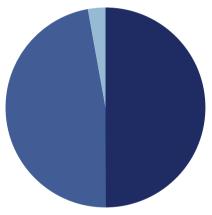
Source: Kantar Media Vietnam

VIETNAM – ONLINE VIDEO VIEWERSHIP: Q1 2023

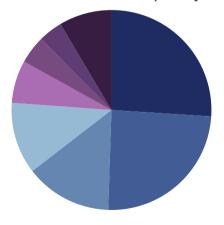


Total Online Video Viewership

Total Hours:

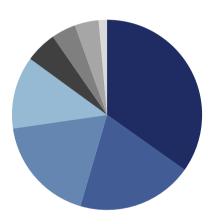


Premium Video Consumption by Genre

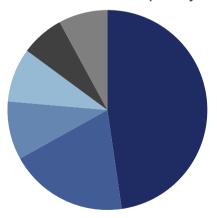


Note: Platforms covered include Netflix and iQIYI. Source: AMPD Research

Premium Video Viewership Total Hours:



Premium Video Consumption by Origin



VIETNAM – ONLINE VIDEO: KEY PLAYERS



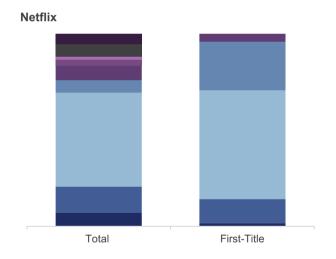
VIETNAM – ONLINE VIDEO: KEY PLAYERS

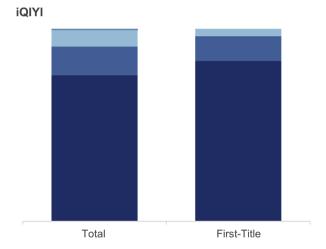
Platforms	YouTube	TikTok	Netflix	VTV VOD	VieOn	TV360	FPT Play
Model							
Monthly D2C Price (US\$)							
Paying Subscribers							
Monthly Active Users (mil.)							
Avg. daily time/user (Hours)							
Number of Titles Accounting for 80% of Quarterly Viewing							

Note: Average exchange rate of US\$1=VND23,408 Paying subs as of 2022; monthly active users as of Q1 2023.

Total and First Title Viewership by Content Type – Q1 2023

(First title refers to viewership of new/returning users after 28 days of inactivity)





Source: AMPD Research

VIETNAM - CONTENT DEMAND: TOP 25 TITLES (Q1 2023)

Rank	Title	Туре	Genre	Origin	Platform
1					
2					
3					
4					
5					
6					
7					
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11					
12					
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21					
22					
23					
24					
25					

Source: AMPD Research

Source: AMPD Research

VIETNAM – THEATRICAL

Box Office Summary (2022)

Total Gross Box Office (US\$ mil.)	
% Foreign	
% Local	
Total Admissions (mil.)	
Number of Releases	
# Foreign	
# Local	
Average ticket price (US\$)	
Admissions per capita	

Source: Industry Sources

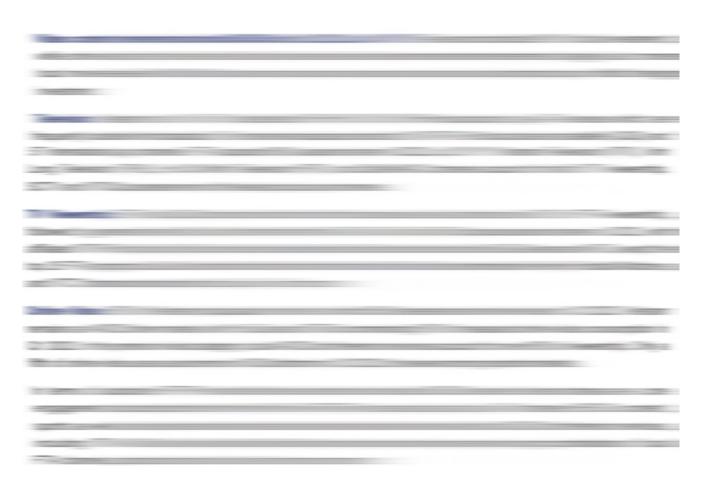
Top 20 Box Office (2022)

Rank	Title Name	Release Date	Box Office (US\$M)
1			
2			
3			
4			
5			
6			
7			
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10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			

Note: Shading indicates domestic production Source: Industry Sources

NAVIGATION ASIA VIDEO CONTENT DYNAMICS 2023 14 media partners asia

VIETNAM – CONTENT CREATION

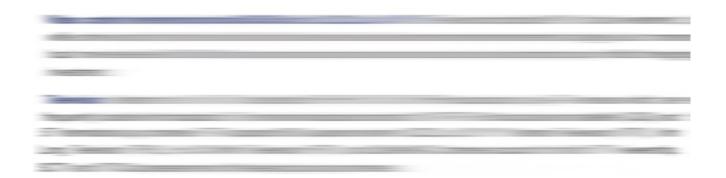


Costs, Revenue & Ownership

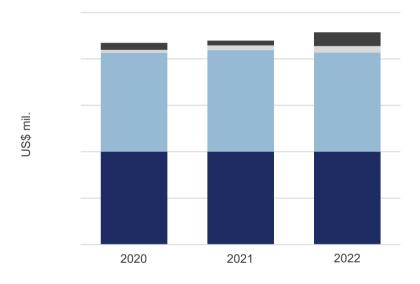
Genre	Production Costs/Hr	Indicative Production Margin	Revenue Model	IP Ownership	Key Domestic Producers
_					
_					
-					_

Source: Media Partners Asia

VIETNAM – CONTENT INVESTMENT



Video Industry Content Costs by Platform



Source: Media Partners Asia

VIETNAM – VIDEO CONTENT VALUE CHAIN



Source: Media Partners Asia